

CURRICULUM VITAE

Personal information	
First name(s)/ Surname(s)	POPESCU GABRIEL
Address	010961 Mihail Moxa 7, 1st district, Bucharest, Romania
Mobile	0213191900/int 342
E-mail	popescug2004@yahoo.co.uk
Nationality	Romanian
Date of birth	1 October 1954
Gender	Male
Work experience	
Dates	2011→ present
Name and address of employer	The Bucharest Academy of Economic Studies – ASE, Piata Romana Street no.6, Bucharest , Sector 1
Sector	Higher education
Department	Agricultural and Environmental Economics
Position	Department Director
Main activities and responsibilities	Coordinating teaching and management activities at department level.
Dates	2016→ present
Name and address of employer	MINISTRY OF AGRICULTURE AND RURAL DEVELOPMENT – ROMANIA, Bucharest, Blvd. Carol I, no. 2-4, district 3, post code 020921, post office 37
Position	Council member within the National Rural Development Network
Main activities and responsibilities	Collaboration and exchange on various topics regarding agricultural/non-agricultural activities, and communicating the conclusions. Training and supporting the collaboration between Local Action Groups (LAGs), including support for inter-territorial and transnational cooperation.
Dates	2013-2015
Name and address of employer	GBI Consulting, Mehlmauer-Larcher & Kastner OG, Schwarzenbergplatz 6, A-1030 Vienna
Position	Key expert 2
Main activities and responsibilities	Socio-economic analyzes in the agricultural and rural development, on the National Programme for Agricultural and Rural Development 2014-2020
Dates	2007 → present
Name and address of employer	The Bucharest Academy of Economic Studies – ASE, Piata Romana Street no.6, Bucharest , Sector 1
Sector	Higher education
Department	Agricultural and Environmental Economics
Position	PhD Supervisor

Main activities and responsibilities		Coordination and supervising of PhD students activity
Dates		March.29.2012 - April.07.2012
Name and address of employer		Romanian Government, working in the private apparatus of the Romanian Prime Minister, Piata Victoriei Street no.1, Sector 1, Bucharest.
Sector		Economy
Department		The Romanian Government
Position		State Counselor for Economic Affairs, in the Romanian Government.
Main activities and responsibilities		Adviser to the Prime Minister in the Government of Romania on economic issues.
Dates		2010 - 2012
Name and address of employer		The Bucharest Academy of Economic Studies – ASE, Piata Romana Street no.6, Bucharest , Sector 1
Sector		Higher education
Department		Agricultural and Environmental Economics
Position		Director of postdoctoral school “Knowledge Transfer Economy in Sustainable Development and Environmental Protection“
Main activities and responsibilities		Coordination of academic management, administrative and teaching activities.
Dates		2007 - 2011
Name and address of employer		The Bucharest Academy of Economic Studies – ASE, Piata Romana Street, no. 6, Bucharest , Sector 1
Sector		Higher education
Department		Management
Position		Director of postgraduate courses
Main activities and responsibilities		Coordination of academic management, administrative and teaching activities Courses and seminars - <i>European project management</i> module
Dates		2003 → present
Name and address of employer		The Bucharest Academy of Economic Studies – ASE, Piata Romana Street, no. 6, Bucharest , Sector 1
Sector		Higher education
Department		Management Department
Position		Director - Research Center "Analysis and Regional Policy"
Main activities and responsibilities		Social-economic research
Dates		2001-present
Name and address of employer		The Bucharest Academy of Economic Studies – ASE, Piata Romana Street, no 6, Bucharest , Sector 1
Sector		Higher education
Department		Agricultural and Environmental Economics
Position		Full Professor
Main activities and responsibilities		Courses and seminars- Common Agricultural Policy , undergraduate, third year Courses and seminars, Agricultural Economics and Policy , undergraduate, second year

	<p>Courses and seminars, Cooperation in the rural economy, consolidation master- first year, complementary master - first year</p> <p>Seminars - Economic projects, in the agrifood field, undergraduate, third year</p> <p>Seminars – Specialized practice, in the agrifood field, undergraduate, second year</p>
Dates	2000-present
Name and address of employer	State Agrarian University of Moldova, Chisinau,
Sector	Higher education
Department	Department of Agricultural Economics
Position	PhD Supervisor (Department - Economics and Management in the branch (code 08.00.05), certificate number.1/9.01.2001.
Main activities and responsibilities	Coordination and supervising of the PhD students activity
Dates	2000 - 2007
Name and address of employer	The Bucharest Academy of Economic Studies – ASE, Giurgiu Economic College
Sector	Higher Education
Department	ASE - Giurgiu Economic College
Position	Dean
Main activities and responsibilities	Coordination of teaching, research and auxiliary activities, related to the faculty's activity.
Dates	2000 - 2004
Name and address of employer	The Bucharest Academy of Economic Studies – ASE, Giurgiu Economic College
Sector	Higher education
Department	ASE - Giurgiu Economic College
Position	Director, international master program “Romanian-Bulgarian Interuniversity European Center”
Main activities and responsibilities	<p>Coordination of teaching, research and auxiliary activities, related to the master's activity.</p> <p>Structure made in the "Stability Pact in Southeast Europe", organized jointly by ASE Bucharest, Romania, HRK-Hochschulrektoren Konferenz-Bonn, Germany and Technical University "Angel Kancev", Ruse, Bulgaria.</p>
Dates	1997 - 2001
Name and address of employer	The Bucharest Academy of Economic Studies – ASE, Piata Romana Street, no. 6, Bucharest , Sector 1
Sector	Higher education
Department	Agricultural and Environmental Economics
Position	Senior Lecturer
	<p>Courses and seminars - Common Agricultural Policy, undergraduate, third year</p> <p>Courses and seminars - Agricultural Economics and Policy, undergraduate, second year</p> <p>Courses and seminars - European Economic Policy, Economic College Giurgiu, third year</p>
Dates	1997 - 2004

Name and address of employer	The State Agrarian University of Moldova, Chisinau,
Sector	Higher education
Department	Department of Agricultural Economics
Position	Professor
Main activities and responsibilities	Coordination of teaching, research and auxiliary activities, related to the faculty's activity Courses and seminars - Agricultural Economics and Policy Courses and seminars - Reforms in Agriculture
Dates	1991 - 1994
Name and address of employer	SC. PGM International SRL, Icoanei Street no.61, Sector 2, Bucharest, Romania
Sector	Commerce
Department	Financial Accounting
Position	Economic Director
Main activities and responsibilities	Management accounting and financial activities.
Dates	1994 - 1997
Name and address of employer	The Bucharest Academy of Economic Studies – ASE, Piata Romana Street no. 6, Bucharest , Sector 1
Sector	Higher education
Department	Agricultural and Environmental Economics
Position	Lecturer
Main activities and responsibilities	Courses and seminars -Common Agricultural Policy, undergraduate, third year
Dates	1990 - 1991
Name of employer	Ministry of Agriculture
Sector	Administration
Department	Group experts, summaries, Parliament and press problems
Position	Adviser
Main activities and responsibilities	Parliament and media relations
Dates	1986 - 1989
Name of employer	Ministry of Agriculture
Sector	Administration
Department	Department of Finances and Prices
Position	Economist
Main activities and responsibilities	Financial and accounting methodology, guidance and control of agricultural units, stock-based verification
Dates	1981 - 1986
Name of employer	Agricultural and Forestry Academy, Bucharest
Sector	Research
Department	Institute of Agricultural Economics
Position	Scientific Researcher
Main activities and responsibilities	Problems of economic efficiency in agriculture
Dates	1978 - 1981

Name of employer	General Department for Agriculture and Food Industry, Ialomita
Sector	Administration
Department	Small Industry and Investment
Position	Head Economist
Main activities and responsibilities	Small Industry and Investment
Education and training	
Dates	1996
Name and type of organization providing education and training	The Bucharest Academy of Economic Studies - ASE Piata Romana no. 6, Bucharest , Sector 1
Department	Agricultural Economics
Qualification / Certificate	PhD degree in economics
Dates	1988
Name and type of organization providing education and training	Ministry of Agriculture - Special Centre for professional training of the teaching personal from agriculture
Department	Improving the economic and financial mechanisms
Qualification / Certificate	Improving the economic and financial mechanisms
Dates	1983
Name and type of organization providing education and training	Kelloug Foundation, USA, at Schloss Leopoldskron in Salzburg
Department	Using new computational techniques to improve decision making and increase global food availability
Qualification / Certificate	Graduation diploma
Dates	1981-1982
Name and type of organization providing education and training	Bucharest University
Department	English Language
Qualification / Certificate	Master
Dates	1979
Name and type of organization providing education and training	Academy of Social and Political Science
Department	Leadership and management of agricultural units
Qualification / Certificate	Graduation diploma
Dates	1978
Name and type of organization providing education and training	The Bucharest Academy of Economic Studies - ASE Piata Romana Street, no. 6, Bucharest , Sector 1
Department	Accounting and Agricultural Economics
Qualification / Certificate	Economist Degree
Personal skills and competences	
Mother tongue(s)	Romanian
Other language(s)	English

Social skills and competences		- Good communication skills gained through my experience as a professor; - Good ability to adapt to multicultural environments, gained from participating in an academic environment and traveling for work purposes,
Organizational skills and competences		- Leadership; - Organizational capacity (human resources and logistics): experience in organizing workshops, bilateral meetings, official meetings, seminars, symposiums, conferences; - Teamwork skills obtained through teaching and management positions held over time;
Computer skills and competences		Microsoft Office (Word, Excel, Power Point), Internet Explorer
Driving license		Category B
References		

Other skills:

• Management University:

- 2013 - Member of the Board of Trustees of the General Association of Economists from Romania.
- 2012 - Member of the Senate of the Bucharest Academy of Economic Studies.
- 2011-present – Head of Department in the Faculty of Agricultural and Environmental Economics, Bucharest Academy of Economic Studies.
- 2010-present - Director, Postdoctoral School "Knowledge Transfer Economy in Environment and Sustainable Development"
- 2000-2007, Director of Giurgiu University Economic College, Bucharest Academy of Economic Studies – management and administrative activities
- 2000-2004 - Director, International master program "European Interuniversity Romanian-Bulgarian Center (BRIE)", Bucharest Academy of Economic Studies, Giurgiu University Economic College - management and administrative activities. Coordination of teaching and research activities, related to the master program - conducted in the university structure "Stability Pact South-Eastern Europe", organized jointly by ESA Bucharest, Romania, HRK-Hochschulrektoren Konferenz-Bonn, Germany, Technical University "Anghel Kancev" Ruse, Bulgaria .
- 2010-present – Affiliated Editor, International Journal of Sustainable Economies Management, Jurnal indexed in five international databases: Index Copernicus, The Standard Periodical Directory, Ulrich`s Periodicals Directory, Media Finder, Bacon`s Media Directory
- 2009-present – member - national expert, in the panel of world experts of the highest level, nominated by HLPE / CFS, Food and Agriculture Organization of the United Nations
- 2008-present - Expert ARACIS, quality assessment in higher education, teaching and research in higher education
- 2004 - Present – Evaluation expert NURC, Field of evaluation: Economics. Branch Economics, 2. Marketing, 3. Management and Business Administration.

1. Experience in national programs / international as a trainer:

- 1) EXCELIS: "Excellence in scientific research", interdisciplinary doctoral and postdoctoral, economic, social and medical - EXCELIS SOP HRD / 159 / 1.5 / S / 138907, Responsible postdoctoral program.

- 2) CASPER - "Quality and performance in Masters programs by integrating communication skills in business and sustainability knowledge society - SOP HRD / 156 / 1.2 / G / 137,442, Short Term Expert.
 - 3) Project VINEXPERT practice - "Marketing and promotion Romanian wines" - a career in a field of view – SOP HRD / 161 / 2.1 / G / 132,383, Expert term.
- ”Support Services in Agriculture ”- Competitive Grants Scheme PMU-MAFF, Contract Number: 3537 / 26.03.2003, Nr. AG. 3080 / 19.01.2004, period: 2004-2005 Contracting Authority / Beneficiary: World Bank / Academy of Economic Studies, assigned by competition, Value: 180,000 USD; quality in the team: project manager. The aim of the project was the awareness of the benefits of cooperation in the agricultural market, by carrying out specific activities, such as analysis of the farmers in Calarasi county, evaluation and selection of members to form a consortium, training for the selected members.

The main results of the project were:

seminars on topics concerning the selection of crops and technologies (11 seminars with following topics: agricultural policy, market behavior, technologies, organic farming);
 round-tables and workshops, in which was developed the idea of direct contact between farmers and stakeholders from downstream and upstream in the production chain (4 workshop’s "Market and institutional partnerships in rural diversification activities", "Formation of Consortium Extension and Rural development "," development strategies of the association "," Negotiations for the purchase of their inputs, and obtaining alternative sources of financing ");
 case studies and visits with other farmers in other areas of agricultural interest that practiced an efficient agricultural management (2 visits: Romania and the UK);
 demonstrative lots, in order to increase the usage of new modern technologies by farmers (2 demonstrative lots);
 formation of a new management structure in the segment, namely, setting up the farmers in Calarasi county in a "Consortium for Extension and Rural Development", with a total of 33 founding members;
 Implementation of medium and long term partnerships between the new management structure and future business partners. To this purpose a total number of 2550 brochures and leaflets on different topics were published and disseminated:

- a) leaflets: Technologies of culture, farm structures in the county Calarasi, Calarasi County Land Fund, economic partnership – a modern tool for business development;
- b) brochures: Technologies of culture and budgets for major field crops and vegetables, and agricultural market inputs in Calarasi county, agricultural management, business plan.

4) "**www.startafacere.ro, a chance for you!**" PHARE program of social and labor protection, 2006-2007, Ministry of Labor, quality in the team: partner responsible.
 the course taught to the target group: European Project Management

5) **Assistance for the SME**, contract number: 9281/28.10.2002, period: 2002-2003 Contracting Authority / Beneficiary: World Bank / County Agency for Employment Giurgiu, assigned by: competition, value: 100.mil. lei, quality in the team: project manager
 the course taught to the target group: Project Management

Experience in other national / international programs

1. "Models to promote rural tourism in areas adjacent to the Danube ", no. RO2002/000.625.04.-36, PHARE CBC Romania-Bulgaria in November 2003- September 2004, Ministry of European Integration, Project value 50,000 Euro, quality in the team: **research team leader**

2. "Creating support cooperation between the University Business Incubator Giurgiu and University Business Incubator Ruse", No.RO2003/005.701.06-36 "PHARE CBC Romania-Bulgaria in November 2004 - September 2005, Ministry of European Integration and Quality in the team: **research team leader**.

3. "Research networks - essential support for rural community renewal and aggregation engine players in constructive action, dialogue and decision making ", CEEEX M-III, no. 164/01.08.2006, period: 2006 to 2008, Contracting Authority / Beneficiary: Ministry of Education / Academy of Economic Studies, Center for Research, Analysis and Regional Policy, Project Value: 166.500 of the ASE: 96.850 RON quality in the team: **research team leader**

The main activities were: analysis of the current EU research and Romania networks, presenting successful projects of networking between different universities, research institutions and beneficiaries, strengthening the already existing research networks, creating an effective model of research network for Romanian rural area, disseminating the research results.

Results:

- 2 case studies regarding the EU and Romanian research networks;
- a roundtable on rural research networks;
- 10 scientific communication that targeted rural development and promotion of research networks;
- 4 partnerships to strengthen research networks;
- 3 visits from foreign partners (UK and Netherlands);
- a research network model for Romanian rural area;
- a working visit of some personalities of European research in Romania;
- an international communication symposium on the European Network for Rural Development;
- 2000 brochures and dissemination activities in rural areas of Romania.

4. "**Promote regional convergence - the enhancement of scientific networks in rural development** ", CEEEX M-III, no. 124/01.08.2006, in August. 2006 - March 2008, the Contracting Authority / Beneficiary: Ministry of Education and Research / Agricultural Economics Research Institute of the Romanian Academy, partner –Centre for Research, Analysis and Regional Policy, Academy of Economic Studies, assigned by: competition, value 39.610 RON, Quality in the team: **research team leader**

- The project aimed at improving integration / involvement of CDI units in Romania, with concerns in rural development and European research programs on this topic.

- The main activities were: organizing actions to determine the areas of convergence, support the rural scientific research exchange, establish the areas of convergence for the RDI institutions, field visits.

5. "Considerations on the implementation of the *acquis communautaire* in the business environment for SMEs. Case study on SMEs in Pitesti, Arges ", no. contract: 98/29.11.2006, implementation period December 2006 – November 2007, ASE Bucharest, team quality: **director of the research team**.

6. "Study on the business environment from Râmnicu Vâlcea city with special reference to SMEs", no. contract: 43/24.10.2008, November 2008 – December 2009, AES Bucharest, Quality in the team: **research team member**.

7. "Designing an information system to monitor the traceability of pork production," World Bank-MAKIS, Grant Agreement: No.141921/13.08.2008, project no. 141,627, in August. 2008 - March. 2010, Contracting Authority - Ministry of Agriculture and Rural Development; Value of grant 250,000 EURO; Quality in the team: **research team member**.

In order to achieve an advanced system, in line with European standards and to better respond to the needs of pork producers, were organized work-shops and meetings with farmers and also a series of research stages and visits in countries with tradition in raising pigs such as Germany, Denmark, Italy.

8."Solutions and interventions for technology transfer and innovation in the agri-food in the south-Est regions.-TECH.FOOD". Project code: FOOD TECH SEE/A/160/1.1/X-, Priority Axis I: Facilitating innovation and entrepreneurship, Measure 1.1. Technology development and innovation in the food network, assigned by competition, Implementation period: august 2009-December 2011, the Contracting Authority / Beneficiary: South Eastern SEE Program, Total contract value 2.390.733 Euro, of which ASE 155,310 Euro, financed by the FEDR; Quality in the team: **research team member**.

TECH.FOOD project aimed at increasing competitiveness of the agrifood sector by strengthening innovation and increasing consumer confidence in the agricultural products.

The main activities were: building a transnational network to create connections between businesses, public institutions and research centers, covering a wide variety of agro-food system, achieving an analysis of the food sector in South Wallachia and innovative maps of the area.

Project results:

- 7 regional profiles that present the weaknesses and strengths of each analyzed region;
- A horizontal transnational network in which pig growers interacted and still interact with the researchers involved in the project, and other stakeholders: businesses, consumers, etc.. The purpose of this network is to facilitate the transfer of knowledge between the partners involved.
- 7 knots of technology transfer in each state involved in the project;
- A database of examples of excellence in food industry;
- A set of analytical tools and intervention for public institutions, businesses and research institutes;
- 7 documents called „Innovation maps " in which the main aspects of innovation from each state, were presented.

9. "Programs postdoctoral research at the forefront of excellence in the IST and developing products and processes", POSDRU/89/1.5/S/56287 Contract Number, Period: 2007-2013 Contracting Authority / Beneficiary: National Research Institute - Development for Textile and Leather; Project co-financed by European Social Fund Operational Program Human Resources Development 2007-2013, Project Value: 8.006.579.53 RON (EUR 1.74 million) of the ASE: 2.436.176.00 RON; quality in the team: **project Manager for National Partner I**.

The project purpose is to develop an institutional and organizational framework to ensure a better involvement of the target group in postdoctoral research in the leading scientific fields. The project aimed to develop two postdoctoral schools, one in the Bucharest Academy of Economic Studies and the second in the University of Oradea. The postdoctoral school "Knowledge Transfer Economy in Environment and Sustainable Development" created by the Academy of Economic Studies aims to support research excellence and creativity in the Romanian economy, by creating a generation of researchers in the field that meet European requirements. Lines of action of this postdoctoral school pursue to ensure high academic performance by:

- development of new disciplines and curriculum for the postdoctoral training;
- initiate and develop mentoring and coaching activities for postdoctoral researchers;

- increase the utilization of research results;
- encourage interdisciplinary research;
- steering economic research towards the study of European integrative processes through open collaboration with universities and research centers in the European Union.

The postdoctoral school "Knowledge Transfer Economy in Environment and Sustainable Development" covers three areas of research - Knowledge Transfer, Sustainable Development, Environmental Protection – referring to fields such as agriculture, rural development, regional development, security and food safety, living standards.

The school selected 21 postdoctoral students who received training and guidance in an e-learning based system, financial support for participation to conferences and transnational mobility internships, participated in training sessions on sustainable development and environmental protection. Postdoctoral research program is carried out through the individual research projects of the target group and its objective is the development of knowledge through original research.

10. "TourNet - Promotion of cross-border networking for development of the common Bulgarian - Romanian Tourist Products" 55315/18.08.2010 Contract Number, Period: Sept.2010-Feb.2012, co-financed from the European Regional Development Fund (ERDF) through the Cross border cooperation Program Romania-Bulgaria 2007-2013, Value for AES 39.416,00 EURO Contracting Authority / Beneficiary: Business Support Centre for Small and Medium quality in the team: **project Manager Partner III.**

11. Entrepreneurial culture - a chance to develop the entrepreneurial spirit of employees in the textile industry, Contract Number: POSDRU/92/3.1/S/61593, Period: January 2011 - December 2013, Contracting Authority / Beneficiary: Ministry of Labour, Family and Social Security / National Research and Development Institute for Textile and Leather, Project Value: 7.678.405.00 RON (1.7 million Euro) of the ASE: 1.667.480 RON, quality of the project: **partner responsible for partner 3**

12. Integrated systems of monitoring and controlling wastewater, the quality and security of textile products commercialized in Romania and Bulgaria - ENVICONTEH”, Number of contract: 2 (3i) - 2.1-6 MIS-ETC Code 129; Period -18 months starting from September 2011, co-financed from the European Regional Development Fund (ERDF) through the Cross border cooperation Program Romania-Bulgaria 2007-2013, Value for AES 149.536,00 EURO contracting authority: National Research and Development Institute for Textile and Leather, partner Bucharest Academy of Economic Studies, Centre for research, analysis and regional policies, quality in the team: **partner responsible**

Scientific activity, including:

Research projects: 56

Studies and articles: 134

Books, treatises and manuals: 22

Quoting the international database:

- European agricultural and food research landscape: www.agrifoodresearch.net
- Gesellschaft fuer Empirische Studien European Science Foundation - www.esf.org
- A database of organizations and of experts involved in agricultural policy analysis-www.agripolicy.net

- Scopus, www.scopus.com
- Thomson Reuters ISI, <http://ip-science.thomsonreuters.com/mjl/>

Awards:

1. First prize awarded by The Academy of Agricultural and Forestry Sciences for best economic literature, for the book: "Cooperation in agriculture from land market transfer of knowledge", 2014
2. First prize awarded by the Association of Faculties of Economics from Romania for economic literature for the book: "Old issues, new relationships in agriculture", 2013
3. Nicholas Georgescu Roegen Diploma, for scientific research activities in national or international projects, Academy of Economic Studies, April 2005
4. Diploma for substantial personal contribution to the establishment of BRIE, as an unique format of cross-border cooperation in southeastern Europe, from the University Anghel Kanchev Ruse, Bulgaria, May 9, 2003
5. Diploma of excellence for professional and scientific activity and prodigious contributions to the affirmation of the economic school from the Academy of Economic Studies, March 2003
6. Diploma of Honor, Academy of Economic Studies, March 2003
7. Anniversary Diploma, for outstanding contribution to the assertion of the academic prestige of the Buzau Commercial College, Academy of Economic Studies, October 2002
8. Nicholas Georgescu-Roegen diploma, for outstanding scientific research in economics, Academy of Economic Studies, 2000
9. Attending degree, anniversary scientific session "Economic education towards the third millennium", Academy of Economic Studies, 1998
10. Awards for outstanding work in the Bucharest Academy of Economic Studies, 1977, 1978

Professional Associations:

- 2009 - present - Honorary President, „Ogoru Dor Marunt" agricultural Association, Calarasi County
- 2005 - present - Member of board, "Extension and Rural Development Consortium", Calarasi county,
- 2003 - present - President of Giurgiu University Business Incubator Foundation, Academy of Economic Studies.
- 2002 - present – Founder member, Forum for European Integration.
- 1999 - present - President, founder member, Scientific Foundation for sustainable development of the Romanian rural areas" Petre S. Aurelian "".
- 1990 - present – Founder member, "Agrarian History and Retrology in Romania" society